

GAC Training & Service Solutions

Powered by **National Maritime College of Ireland (NMCI)**

Dry cargo trading and chartering



Strengthen your knowledge of dry cargo operations and chartering.



Delivering your strategy.



Fully flexible learning for the global shipping community

GAC Training & Service Solutions (GTSS) is dedicated to delivering specialised, high value, technologically advanced training courses and empowering professionals in the maritime, transport and commodity sectors.

World-class facilities, GAC expertise

GAC Training & Service Solutions has developed this two day course to provide an introduction to and some advanced knowledge of the key aspects of commercial, legal and practical shipping.

The course has been specifically designed to suit all managers and staff who want a clear understanding and overview of dry cargo operations and chartering.

The course covers:

- World trade, cargo types and ship types
- Contract terms
- English law
- Letters of Credit
- INCOTERMS
- Bills of Lading
- Cargo measurement & shortages
- Cargo insurance
- Voyage estimating
- Dry laytime & demurrage
- Dispute resolution

Knowledge of how traders operate is crucial for all involved in shipping,

so an understanding of INCOTERMS and Bills of Lading is essential. The course's calculation workshops on voyage estimating and laytime will help to clarify complex theories and, in the final session, delegates will learn how and why different methods of resolution are more suited to certain types of the inevitable disputes that can arise.

Coverage of these topics will facilitate delegates' progress within this vast service industry by improving their skills and increasing their confidence. This ultimately boosts both employer and customer satisfaction.

On completing the course, participants will have a better understanding of dry cargo chartering and how trade interacts with shipping.

Who should attend?

This course is designed for anyone working within the shipping industry such as ship owners, operators, brokers, managers, charterers and commodity traders.



The Lecturer

Course developer and lecturer Jeffrey Blum has unrivalled experience in freight forwarding, logistics, chartering, trading, ship operating, shipbroking, marine insurance, commercial claims, litigation and arbitration. A former Chairman of the Institute of Chartered Shipbrokers (London branch), he is the fourth generation of a shipping family and has been lecturing since 1984. A visiting professor at the IMO's World Maritime University in Malmo and at the Shanghai Maritime University, Jeffrey has been delivering bespoke training courses globally since 1997.



THE NATIONAL MARITIME COLLEGE OF IRELAND

Overlooking the city of Cork is the world's most advanced maritime academic facility – the \$100 million National Maritime College of Ireland. Just a 45-minute hop from London Heathrow Airport, the NMCI is perfectly located to meet the growing training needs of the global shipping community. GTSS combines the NMCI's state-of-the-art facilities (including a 17 bridge simulator suite and survival pool) with GAC's global reach and over 60 years of shipping experience. Courses can take place at the NMCI, online, at the client's or any other location or any combination of these. Courses are developed and delivered by some of the most respected names in maritime training.





Empower your personnel to drive your business forward

About GAC Training & Service Solutions

GAC Training & Service Solutions is part of the GAC Group, a global shipping, logistics and marine services provider, with over 9,000 employees operating in 300 offices worldwide. In partnership with National Maritime College of Ireland, we provide expert delivery of a portfolio of training courses for both seafarers and shore-based shipping personnel.

The GAC advantage

- World-class dedicated training available worldwide, delivered by industry experts
- \$100 million state-of-the-art facilities
- Virtual experiences with R2S digital imagery
- Onsite, offsite or blended learning to suit clients' needs
- Health, safety and environmental compliance

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Delivering your strategy.

