

# GAC Training & Service Solutions

Powered by the **National Maritime College of Ireland**

## Dry cargo trading and chartering



World trade, cargo types & ship types  
Contract terms  
English law  
Letters of Credit and INCOTERMS  
Bills of Lading  
Cargo measurement & shortages  
Cargo insurance  
Voyage estimating  
Dry laytime & demurrage  
Dispute resolution

**Key features**



# Dry cargo trading and chartering

GAC Training & Service Solutions has developed this two day course to provide an introduction to and some advanced knowledge of the key aspects of commercial, legal and practical shipping.

The course has been specifically designed to suit all managers and staff who want a clear understanding and overview of dry cargo operations and chartering.

The course covers:

- World trade, cargo types and ship types
- Contract terms
- English law
- Letters of Credit
- INCOTERMS
- Bills of Lading
- Cargo measurement & shortages
- Cargo insurance
- Voyage estimating
- Dry laytime & demurrage
- Dispute resolution

Knowledge of how traders operate is crucial for all involved in shipping, so an understanding of INCOTERMS and Bills of Lading is essential. The course's calculation workshops on voyage estimating and laytime will help clarify complex theories and, in the final session, delegates will learn how and why different methods of resolution are more suited to certain types of the inevitable disputes that can arise.

Coverage of these topics will facilitate delegates' progress within this vast service industry by improving their skills and increasing their confidence. This ultimately boosts both employer and customer satisfaction.

On completing the course, participants will have a better understanding of dry cargo chartering and how trade interacts with shipping.

## Who should attend?

This course is designed for anyone working within the shipping industry such as ship owners, operators, brokers, managers, charterers and commodity traders.

## The lecturer

Course developer and lecturer Jeffrey Blum has unrivalled experience in freight forwarding, logistics, chartering, trading, ship operating, shipbroking, marine insurance, commercial claims, litigation and arbitration.

A former Chairman of the Institute of Chartered Shipbrokers (London branch), he is the fourth generation of a shipping family and has been lecturing since 1984. A visiting professor at the IMO's World Maritime University in Malmo and at the Shanghai Maritime University, Jeffrey has been delivering bespoke training courses globally since 1997.



## The National Maritime College of Ireland

Overlooking the city of Cork is the world's most advanced maritime academic facility – the \$100 million National Maritime College of Ireland. Just a 45-minute hop from London Heathrow Airport, the NMCI is perfectly located to meet the growing training needs of the global shipping community.

GTSS combines the NMCI's state-of-the-art facilities (including a 17 bridge simulator suite and survival pool) with GAC's global reach and 50 years of shipping experience. Courses can take place at the NMCI, online, at the client's or any other location or any combination of these. Courses are developed and delivered by some of the most respected names in maritime training.



## GAC Training & Service Solutions Ltd

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